

# Hughes Hubbard

## Native American Practice



Hughes  
Critical matters. Critical thinking.<sup>®</sup>  
Hubbard

Hughes Hubbard & Reed LLP | One Battery Park Plaza | New York, New York 10004-1482 | 212-837-6000

350 South Grand Avenue | Los Angeles, California 90071-3442 | 213-613-2800

Ethics rules require this to be labeled attorney advertising. Readers are advised that prior results do not guarantee a similar outcome.

## Native American Practice

Representing both Indian nations and those who do business with them, Hughes Hubbard's Native American practice is a national leader in the financing and development of gaming, resort, hotel, retail, entertainment and other projects for American Indian nations. Based in Los Angeles and New York, our attorneys have represented Indian nations and enterprises, financial institutions and others in some of the largest and most complex transactions in Indian Country, and are consistently top-ranked by our clients and peers in *Chambers USA Guide to Leading Lawyers*.

We are at the forefront of American Indian law and business, having represented the investment bankers in the first high yield debt offering by a California Indian nation, the Oneida Indian Nation of New York in innovative corporate, venture and finance matters, appearing *pro bono* in the Supreme Court to defend sovereignty, and frequently speaking at conferences and law schools on Indian affairs.

Hughes Hubbard has also represented issuers and investment banks in over \$20 billion in non-Indian gaming debt and equity financings, M&A transactions and real estate projects in numerous jurisdictions in the United States and internationally. This long-standing expertise, together with our Indian law experience, allows us to provide complete representation in all aspects of tribal economic development, from initial construction to expansion financing and from development ventures to diversified investments.

Our attorneys have handled various business and corporate matters for tribal enterprises, including technology, intellectual property and labor work, and we have also represented hedge funds, insurance companies, retailers, entertainment companies, construction and mining companies, advisory and accounting firms and others seeking to do business with sovereign Indian nations.



Steve  
McSloy

Ted  
Latty

Rick  
Friedman

### In Los Angeles

Ted Latty  
Chair, Gaming Finance Practice  
Co-Chair, Native American Practice  
(213) 613-2808  
latty@hugheshubbard.com

### In New York

Steven McSloy  
Co-Chair, Native American Practice  
(212) 837-6614  
mcsloy@hugheshubbard.com

### For Real Estate, Development and Retail Matters

Richard Friedman  
Chair, West Coast Real Estate Practice  
(213) 613-2836  
friedman@hugheshubbard.com

“Truly excellent  
and well-established”

— *Chambers USA 2006*

“detailed knowledge  
of finance ... coupled with  
a scrupulous understanding  
of Indian law”

— *Chambers USA 2008*

“The ideal guide  
through Indian country”

— *Chambers USA 2007*



## Our Commitment

Hughes Hubbard has twice appeared in the United States Supreme Court *pro bono as amicus curiae* in important sovereignty-related cases representing the National Congress of American Indians and tribal courts organizations. Our firm was ranked #5 on the Am Law Pro Bono 100 in July 2009, and has been awarded the New York State Bar Association's President's *Pro Bono* Service Award. Hughes Hubbard also was ranked #1 in diversity among the top 100 U.S. law firms by *Multicultural Law* magazine.

## Our Firm

Hughes Hubbard & Reed LLP is a 350-lawyer Wall Street firm founded in 1888, with offices around the world and a reputation for bringing creativity and innovation to the practice of law. We are perennially included by *The American Lawyer* magazine on its "A-list" of the top 20 elite U.S. law firms. Our work today cuts across national boundaries and involves all manner of corporate, litigation and real estate work for Fortune 500 companies, financial institutions and not-for-profit and sovereign entities.

# Bringing Wall Street



## In New York

Steve McSloy is Co-Chair of the Native American practice and has worked since 1988 for Indian nations, including the Oneida Indian Nation of New York, the Morongo Band of Mission Indians, the Seneca Nation of Indians and the Navajo Nation, as well as investment banks and real estate developers, in developing casino, hospitality and retail projects on Native American lands. Prior to joining Hughes Hubbard, Steve was General Counsel of the Oneida Nation and its Turning Stone Casino Resort and a professor of corporate and American Indian law at several law schools.

## In Los Angeles

Ted Latty is Chair of the Gaming Finance practice and Co-Chair of the Native American practice and represented the investment banks in \$400 million of financings for the Agua Caliente Band and the \$200 million River Rock and \$150 million Chumash financings. Rick Friedman heads our West Coast Real Estate practice, advising Tribes as well as non-Indian developers, contractors and retailers for on-reservation casino, hotel and other commercial developments. Ted and Rick have also handled over \$15 billion in financings and development projects for such clients as Golden Nugget, MGM Mirage, Treasure Island, Fitzgeralds, Ameristar and Mandalay Bay.

## Representative Transactions

### ■ Poarch Band of Creek Indians

\$160 million syndicated credit facility to transform the Poarch Band's existing gaming facility into the Wind Creek Resort.

### ■ Agua Caliente Band of Cahuilla Indians

\$230 million, \$100 million and \$70 million issuances of investment grade debt by the Agua Caliente Band to construct a new hotel and other amenities.

### ■ River Rock Entertainment Authority

\$260 million issuance of senior notes and bridge loans by the Dry Creek Rancheria Band of Pomo Indians to construct parking structures and related infrastructure to support its casino and entertainment complex.

### ■ Turning Stone Casino Resort

\$310 million combined high yield, tax-exempt and secured bank loan facility to finance a major expansion of the Oneida Nation's casino resort, including a hotel tower, Fazio and Trent Jones golf courses and casino expansion.

# to Indian Country



### ■ Oneida Indian Nation of New York

\$25.5 million and \$20 million issuances of Tax Exempt Variable Rate Demand Bonds to finance eligible projects.

### ■ Chumash Casino and Resort Enterprise

\$150 million issuance of senior notes for the Santa Ynez Band of Mission Indians, the first such transaction by a California Indian nation, for a casino and a hotel.

### ■ Casino Snoqualmie

\$85.5 million bridge loan by two hedge funds to the Snoqualmie Tribe to enable it to purchase land and place it into trust for a gaming facility.

### ■ House of Blues, Ann Taylor, The Gap and Nautica

Representation of national retail and entertainment companies in leasing property on Indian reservations.

[hugheshubbard.com](http://hugheshubbard.com)

Hughes Hubbard & Reed LLP

New York ■ Washington, D.C. ■ Los Angeles ■ Miami ■ Jersey City ■ Paris ■ Tokyo