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DEALMAKERS OF THE YEAR HUGHES HUBBARD & REED

Q&A **What were some of your most satisfying successes of the past year, and why?** The most satisfying success was the Grab de-SPAC transaction because it was the culmination of five or six years of work on a whole variety of debt and equity financing and other strategic transactions that really set the table to allow Grab to become a publicly traded company.

What qualities make a great dealmaker? The best quality of a great dealmaker is the ability to work with numerous parties to find solutions in order to get the parties to agree on the terms of the transaction.

What recent market factors have been the most challenging in your practice area? The increasing inflation and tightening of the credit market has made financing particularly difficult and has adversely affected the M&A market.



Ken Lefkowitz.

Courtesy photo

A prospective client calls and asks why you or your team should be retained. What is your response? Our deep experience doing transactions throughout the world makes us the best suited to help a potential client in consummating a transaction.